

**Brief report on Mr. Boris Miksic's visit to India:**

**May 13, 2006:** Arrived late night from Frankfurt

**May 14, 2006:** Rest and discussions with PK, including a visit to the Cortec India Office

**May 15, 2006:**

Automotive Axles Ltd, Mysore: Meeting with the President Mr. Ashok Rao and his team of 12 Senior Managers. AAL expressed their total satisfaction with the Cortec products and solutions they have been using since May 2000 at AAL. Boris introduced the Eco Line and Eco Corr range of products and also explained the concept of branded packaging. These were received with great interest and expectation.

Visited the Cortec India warehousing and “manufacturing” facility at Mysore

**May 16, 2006:**

Brief meeting with Nefab India Pvt Ltd at Mumbai. Cortec India and Nefab India agreed to work towards “working together” for providing world class packaging and corrosion protection solutions to the growing Indian Export Industry. The existing global agreement between Cortec and Nefab would form the starting platform for further discussions and operations in India.

Boris together with PK provided refresher training to the West Zone Sales Team of Cortec India. Basic Cortec VpCI technology and Cortec’s core products and solutions were covered. Boris announced the intention of Cortec Corporation to put up a world class plant in India within the next 2 years to extrude films and convert paper and foam plus other minor blending and dilution operations. This news was received with great enthusiasm and cheers from the members present.

Post lunch session brought some customers and prospects to the meeting place, where Boris and PK covered the basic VpCI technology and also suggested specific solutions for the specific preservation problems raised by the members present.

Boris also got to taste a bit of Mumbai’s traffic and pollution!!

**May 17, 2006:**

Visited the manufacturing facility of Delphi Automotive Products at Bangalore. They are already using some of the Cortec products. After going around the Plant, Boris offered more products and solutions for their WIP and export protection requirements.

Boris together with PK provided refresher training to the South Zone Sales Team of Cortec India. Contents of the training and Boris’s speech were identical to the one at Mumbai the previous day.

Boris left for Mumbai, en-route to Frankfurt, leaving behind a happy and charged Indian team of distributors and customers.

